

FedEx Retiree Club P.O. Box 383001, Germantown TN 38183

MINUTES OF BOARD MEETING

February 2014 held

March 27, 2014; 9:30 a.m. – Noon

**FedEx WTC, Bldg. 50 – Santiago Room
Bailey Station, Collierville, TN 38017**

Attendees:

Karl Birkholz	Will Roberson	Aaron Werbin	Liz Rodgers
Art Benjamin	Roger Albee	George Ellard	Arun Kulkarni
MaryAnn Hill	Shelia (Sam) Carden	Ken Pfohl	Kurt Ellsworth
Cheryl Noland			

Next FERC Board Meeting will be held **April 24, 2014** at the FedEx WTC-Bldg. 50, Santiago Room Collierville, TN 38017

Board Members and Committee Chairs Absent: Jean Ward-Jones

President's Call to Order: Karl Birkholz

President Karl Birkholz called the meeting to order at **9:38** a.m.

Last Month's Minutes: Karl Birkholz

Karl presented minutes for February 2014. Roger motioned the minutes be approved, Aaron seconded and the motion was approved.

Treasurer's Report: Aaron Werbin

Karl motioned to approve the report and Sam seconded and the motion passed..

Period 03/01/14-03/24/14

Treasurers Report

March Bank Balance **03/01/14** \$9,137.36

March Income	
Lunch	\$1,459.50
PayPal Paid members	\$347.14
Merchandise sold	\$102.00
Paid members (by Check)	\$207.00
Donation	\$200.00
Vendor Fair	\$100.00

Subtotal Deposits **\$2,415.64**

Total Bank Credit **\$11,553.00**

March Expense

Central Printing	\$1,905.00
Lunch (Ridgeway)	\$1,691.42
Bill Bonk	\$330.00
Business Expense	\$271.17
Charity Le Bonner	\$500.00

Subtotal Expenses **\$4,697.59**

Total Bank Balance **\$6,855.41**

FERC Investment Acct.	03/20/14	\$44,754.00
FERC Credit Union		
	03/23/14	\$4,900.00
Total Assets		<u>\$56,509.41</u>

Finance & Audit: Arun Kulkarni

Implemented approval to move funds approved in February is good. \$44,000 amount is holding for 3 months.

Old Business:

- Pending: Liz Working on getting another buyout/insurance meeting with the FedEx folks.
- Pending: Karl will contact the individual who is handling FedEx on sending out Membership Applications to all FedEx companies.
- Pending: Jean needs someone to research and write the Newsletter article on the history of FERC. Karl will contact some others that helped get the club started.
- Pending: FedEx Brand / Identity – Sam is working with them. FedEx Brand/Identity responded stating we can no longer use the globe with FedEx and retiree club together. Sam sent it back asking them to create a logo we can use acceptable to corporate branding and legal.
- Pending: Roger will contact Verizon to see about retiree discount. Active employees get a discount and retirees don't. Will continue to negotiate with Verizon.
- Pending: Arun suggested \$2,000 per year be withdrawn from investment account for charitable giving. Karl said board members give thought and we will revisit this topic at a future board meeting.
- Pending: Art brought up how we handle those members that did not renew their membership fees. Art will put together a recommendation for the board to consider at the next meeting.
- Pending: FedEx Tech Connect is piloting a PC repair program. Liz is working with them to determine website content that we are able to publish. Eligible retirees will be entitled for discounts.

New Business:

Introduction of Cheryl Noland, Travel committee member, and Kurt Ellsworth of the Gray Falcons. Travel committee consider contacting the chambers of commerce. Membership postcard will go out in may for renewals. Expound on Lifetime membership possibilities. Prorate as deemed appropriate. Liz indicated that Ellis Rankin and Reggie Boring wanted to volunteer to help the club. Discuss about the VA Hoptel. For a status we need to contact Raneka and the Director for a punch list.

President Report: Karl Birkholz

Karl gave FedEx earnings performance information – beyond reproach and the service level actually improved Kurt is the person responsible for the grayfalcons.com website. Take a look at Wayne Young memorial. Karl is going to contact Charles Dijott concerning the history of the club and some others.

Karl will meet with Fred.

VP Report: Will Roberson

VA held its annual fair in Munford, TN on 3/21/13. Local benefits, job and housing for Tipton County to improve the VA image.

Benefits: Liz Rodgers

- 1) Continue to respond to all requests from the FERC web form.
- 2) Continuing to work with a few other volunteers to identify where they want to help us. Hope to have at least two more helpers soon.
- 3) Working with Sam on the FERC website redesign as well as updates to the current website.
- 4) Working with FedEx Enterprise Benefits to schedule a second Pre-65 Health Session for the May/June timeframe.
- 5) Still awaiting word from FedEx Tech Connect on the PC repair program. Working with them to determine website content that we are able to publish. Eligible retirees will be entitled for discounts. You can go to <http://www.fedex.com/techconnect/techmanager/> to find out more information regarding this service.

Membership: Art Benjamin

FERC February Membership report

	2012	2012	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2013	2014	2014
	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Memphis Active Members (MM)	228	229	233	237	242	246	270	325	352	295	303	331	351	372	385	398
Memphis Active members (MMS)	5	5	5	5	6	6	6	9	8	8	8	8	8	8	8	8
Combined Memphis Active Members (MM+MMS)	233	234	238	242	248	252	276	334	360	303	311	339	359	380	393	406
Satellite Active Members (SM)	298	305	313	325	331	339	365	448	499	406	425	463	493	550	601	628

Satellite Active Members (SMS)	1	1	1	1	2	2	3	3	4	2	2	3	3	3	3	3
Combined Satellive Active Members (SM +SMS)	299	306	314	326	333	341	368	451	503	408	427	466	496	553	604	631
Associate Members (AM)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Active Members at Large (MAL + SAL)	7	7	7	7	7	7	7	7	8	7	7	7	7	7	7	7
Active Honorary Members	2	2	2	2	2	2	2	2	1	1	1	1	1	1	1	1
Senior Officers (News)	26	26	26	26	26	26	26	26	26	26	26	26	26	26	26	26
Total Active Members	568	576	588	604	617	629	680	821	899	746	773	840	890	968	1032	1072
Inactive Members - Memphis	656	659	659	661	657	654	652	644	638	700	698	685	687	690	692	685
Inactive Members - Satellite	129	129	130	130	130	130	129	132	103	138	137	136	135	136	135	135
Total Inactive Members	195	195	196	196	196	196	195	196	194	208	207	205	204	205	204	204
Final invoices Sent within past 30 Days	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Final invoices Sent within past 60 Days	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Number of	568	576	588	604	617	629	680	821	899	746	773	840	890	968	1032	1072

Newsletters to Send

Number of Memphis Area Postcards to Print

245	246	250	254	260	264	288	343	369	307	316	343	365	388	400	414
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Memphis - New Applications Past 30 Days

2	5	6	7	5	2	2	1	0	0	N/A	N/A	N/A	N/A	N/A	N/A
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Memphis - New Applications Past 60 Days

4	8	11	13	11	7	5	2	0	0	N/A	N/A	N/A	N/A	N/A	N/A
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Satellite - New Applications Past 30 Days

12	17	22	18	14	15	2	1	0	0	N/A	N/A	N/A	N/A	N/A	N/A
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Satellite - New Applications Past 60 Days

24	23	33	37	25	23	19	5	1	1	N/A	N/A	N/A	N/A	N/A	N/A
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Communications: Jean Ward-Jones

Newsletter cutoff March 15th and newsletter sent to printer.

Travel: Roger Albee

* Contacted Mike Volner to attend the Vendor Fair. He is out of town for his presentations on Thursdays, but may be able to schedule for us in July. After informing him of the different venues we provide vendors, he will most likely choose the pre-luncheon-pay-for-our-members option. Will follow up.

* Arranging the LeBonheur FedEx House golf tournament. The first foursome is made up of George Ellard, Mike Babineaux, Mike Hanfil, and Roger Albee

* Checked on the discount site "Corporate Perks" and that link has been on our Travel site for a long time, with proper instructions for membership.

* Responded to 3 non-members who wanted travel information. I referred them to our web site in order for them to join the club. I furnished them with the phone number for Corporate Travel.

* Picked up and mailed one order of Calling Cards and in the process of completing 2 more.

* Sent Art the mailing addresses for our advertisers so that their newsletter will be sent to them along with the regular bi-monthly mailing.

* Forwarded request to have Terry Benton's Banner be placed at the opening of our Web site. We

missed it when he first initially placed his ad.

* Had a 1 on1 with Cheryl Noland and Becky Felts, to explain our need in my committee. They will be at the meeting this week.

* I need 5 copies of our most recent Newsletter to send to our advertisers. Please bring what you have.

Luncheon: MaryAnn Hill

\$1604.50 (cash and checks) collected for March 13, 2014 luncheon and given to the Treasurer. Donna Kelly paid \$145 which included \$9/\$36 for membership dues for 2013/2014 and \$100 for the April vendor fair.

Check paid to Ridgeway Country Club in the amount of \$1,691.42 for 95 meals at \$14.53 (\$1,415.35) each, 17% gratuity (\$276.07) which included the Video/Audio package (\$35.00). 91 meals reserved with 95 actual attendees which included our guests.

Our March luncheon was presentation-packed; member attendance may have been affected by Shelby County schools Spring Break.

JR Witt with Liberty Financial provided an overview of the VA Aid & Assistance program and graciously paid for his lunch as well as for those 45 who attended his PreLunch event.

Representatives from the Veteran's Medical Center (Dr. C. Diane Knight Director, Public Affairs Officer, Willie Logan, her executive assistant, Michael Harper and Ronika Anderson, Chief, Voluntary Service) spoke to the club in recognition of our continuing contributions and most recently the patriotic 'Show-Quilts', hand sewn by FERC members: Jeanne Carnes, Mary Garcia and Diane Pfohl.

Andy Keaton also gave his long awaited FedEx Fire Suppression presentation.

Art Benjamin stepped in as did Sam Carden for check-in assist. Jerry and Elisabeth Secrist provided their invaluable support as usual. Diana Logston also volunteered for future months to help relieve Sam Carden of the need for check-in assistance.

After a brief leave for family issues, Ann Todd advised she will once again assist with FERC Speaker acquisitions.

April will be the vendor fair which Sam Carden will lead and George Ellard will shadow to see how it all comes together. Sue Sigler plans to attend in April as a Vendor and the club will pay for her lunch.

May presenters include James L. Bowman VP Flight Ops, Captain B777 who will speak about the flight ops side of FedEx Express and the addition of new aircraft.

<u>Reserved by</u>	<u>Number Reserved</u>	<u>Actual Attendance</u>
Free coupon redeemed**		0
Reservations	91	95
At the Door		6
Vendors/Guests**	6 Guest, 0 vendor	6 Guest, 0 Vendor
Luncheon Chair	1	1
Total Reservations/seats Received		95 lunches
Meals Requested	91	

Number Reserved After Deadline	10	
No Shows or Cancellations*		7 NS and 2 CX

Paid by FERC: \$200.00 - 6 guest lunches Kenny Medlin, 4 VAMC, Andy Keaton (6x\$17.50=\$105.00), 8 board members (8x\$7.5 = \$60.00), 2 luncheon chair (Sam/MaryAnn \$35.00)

Luncheon attendance records from Jan 2003 to present.


<u>Month</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>
JAN	60	132	85	67	73	62	0	83	77	89	50	78
FEB	58	164	81	72	74	87	68	79	75	91	100	116
MAR	69	167	120	67	83	69	53	69	67	76	78	95
APR	93	119	140	84	69	85	128	78	85	69	94	
MAY	69	104	70	57	71	69	83	70	87	89	108	
JUN	86	125	96	58	54	80	71	56	58	72	89	
JUL	56	120	84	74	73	101	82	66	88	82	86	
AUG	55	115	102	56	69	122	81	85	82	56	84	
SEP	113	80	107	73	64	85	82	130	77	59	80	
OCT	102	193	132	97	101	140	90	90	75	89	106	
NOV	181	208	86	60	64	103	82	125	198	83	119	
DEC	147	137	108	134	121	133	101	105	80	89	115	

Information Technology: Shelia Sam Carden

- Handled the FERC secretary duties - board minutes and agenda
- Assisted MaryAnn Hill with March luncheon related activities prior to the luncheon and at the luncheon to help her transition into the Chair position
- Composed/sent April Luncheon postcard to Central Imaging for mailing - hopefully everyone will get theirs prior to the luncheon registration date of April 7th.
- Secured luncheon speakers for May 8th James L. Bowman, VP Flight Ops, Captain B777 FedEx Express and June 12th Jay B. Myers, author of "Hitting the Curveballs".
- Steadily working on acquiring vendor fair participants for April 10th.
- Working on website redesign with Bill and Liz
- Testing website redesign and database connectivity
- Discussed updating the membership database with Bill and Liz prior to the mailing of Membership postcard advising members of upcoming dues for FY2015. Need to have discussion with membership chair on this topic.
- Updating current website as needed
- Created a FERC Google account for the purpose of embedding a calendar into our new website and allowing members to email event information to ferc.calendar@gmail.com if they want their events posted to the FERC Calendar.
- Communicated with FedEx Identity - put the ball back in their court asking them to create a logo using the globe retiree club and FedEx in line with corporate Identity standards.
- Amazon advertising fee earned \$13.74 period 2/26/2014 - 3/25/2014
- Received \$286.00 in Pay Pal funds (\$35.00 of those funds were for calling card) 2/27/2014-3/26/2014, \$17.28 in fees paid out of the \$286.00

Amazon Earnings Report

February 26, 2014 to March 25, 2014

		Items Shipped	Revenue	Advertising Fees		
Total Amazon.com Items Shipped		5	\$124.95	\$6.16		
Total Third Party Items Shipped 		7	\$126.10	\$7.58		
Total Items Shipped		12	\$251.05	\$13.74		
Total Items Returned		0	\$0.00	\$0.00		
Total Refunds		0	\$0.00	\$0.00		
TOTAL ADVERTISING FEES		12	\$251.05	\$13.74		
Item Name	Seller	Price	Adv Fee Rt	Items Shipped	Revenue	Adv
Fees	Type					
Grocery & Gourmet Food						
Cento Solid Packed, Light Tuna, in Olive Oil, 3-Ounce Cans (Pack of 24)	Amazon.com	\$40.28	4.00%	1	\$40.28	\$1.61 Desktop
Melitta Cone Coffee Filters, Natural Brown, No. 6, 40-Count Filters (Pack of 12)	Amazon.com	\$26.32	3.99%	1	\$26.32	\$1.05 Desktop
Home & Garden						
3" 550F BBQ CHARCOAL GRILL PIT WOOD SMOKER TEMP GAUGE THERMOMETER 2.5" STEM SS RWB Weber 6469 Original Rib and Roast Holder	Third Party	\$14.59	6.03%	1	\$14.59	\$0.88 Desktop
Weber 6469 Original Rib and Roast Holder	Amazon.com	\$17.99	6.00%	1	\$17.99	\$1.08 Desktop
Kitchen & Housewares						
Bormioli Rocco Verdi Cappuccino Cup with Stainless Steel Handle, Set of 4, Gift Boxed	Amazon.com	\$17.99	6.00%	1	\$17.99	\$1.08 Desktop
Bormioli Rocco Verdi Espresso Cup With Stainless Steel Handle, Set of 4, Gift Boxed	Third Party	\$18.99	6.00%	1	\$18.99	\$1.14 Desktop
Other						
Eyeglass Holder	Third Party	\$6.95	6.04%	1	\$6.95	\$0.42 Desktop
Glock Perfection T-	Third Party	\$11.72	5.97%	1	\$11.72	\$0.70 Desktop

[Shirt Blk XI](#)

[Replacement Cover](#)

[Canvas for
Director's Chair
\(Flat Stick\)](#)

Sports & Outdoors

[Glock Adjustable](#)

[Rear Sight All
Models](#)

Tools & Hardware

[Whirlpool](#)

[8205262RB](#)

[Universal](#)

[Microwave Steamer](#)

Third Party \$23.95 6.01% 2 \$47.90 **\$2.88** Desktop

Third Party \$25.95 6.01% 1 \$25.95 **\$1.56** Desktop

Amazon.com \$22.37 5.99% 1 \$22.37 **\$1.34** Desktop

PayPal Financial Statement from February 27, 2014 to March 26, 2014

	Amounts in USD	
	Beginning	Ending
Total balance	124.31	393.03
Available balance	124.31	393.03
Payables balance	0.00	0.00
	Debit	Credit
Sales activity		286.00
Payments received		286.00
Disbursements received		0.00
Refunds sent	0.00	
Fees	-17.28	
Payment fees	-17.28	
Refunded Fees	0.00	0.00
Chargeback fees	0.00	
Account Fees Invoice	0.00	
Other fees	0.00	
Dispute activity	0.00	
Chargebacks & disputes	0.00	
Dispute reimbursements		0.00
Transfers & withdrawals	0.00	
Currency transfers	0.00	
Transfers to PayPal account		0.00

Transfers from PayPal account	0.00	
Purchase activity	0.00	
Online payments sent	0.00	
Refunds received		0.00
Debit card purchases	0.00	
Debit card returns		0.00

Merchandise: Will Roberson

March \$116.00 sales. Consider fire sale to more remaining inventory.

Special Events/Activity: George Ellard

Vendor Fair coming together. Begin working on silent auction volunteers.

Chaplain's Care:

Chaplain's Care Committee – "Thoughts & Prayers":

Prayers for all American Veterans, their families/loved-ones and those that give them support and care.

Continued prayers for Orion Osborne, as he continues with his cancer treatments.

Prayers for Jeanne and Ed Carnes, as her son, Richard is receiving Hospice Care in their home.

Prayers for Sam Carden and her mother, Mrs. Maggie Beck ; now at Sam's home for home care.

JAVA4VETS Project:

Our club's faithful and generous donations of coffee (**JAVA4VETS**), books, magazines, and pillows (**PILLOWS4VETS**) to the VA Medical Center (VAMC), makes it possible for the VA Hospital to use their "comfort and welfare funds," to take veterans to Redbirds and Grizzlies games and other recreational "outings." As of October 17, 2013, in a letter from the hospital to FERC Chaplain's Care, the total contribution of our "giving," (i.e. coffee, books, magazines, pillows, cash, etc.) to date = **\$33,000.00**, as reported by the VAMC Director, Dr. Diane Knight, at our March luncheon!!!

VAMC/FERC Hoptel Project Update:

To date, approximately \$125,000+ has been donated by various Veteran Service, Civic, Individual and Volunteer organizations towards the funding of this **HOPTEL** project, for which FERC has been the lead. The VA Hoptel has five (5) double-bedded Guest Rooms remaining for sponsorship, at a cost per room of \$8,000.

FedEx Retired Pilots "Gray Falcons Pilots Association" Organization

This non-profit club will become, "A national organization for FedEx Retired Pilots and Flight Division Retirees." Our monthly luncheon was held this past Tuesday, Mar. 25, with over 30 attendees. (take a look at the new website = grayfalcons.com)

Veteran's Home for Greater Memphis/Shelby County SMSA:

Karl and I are members of the West Tennessee Veterans' Home Steering Committee, which is organized to build a 144 bed Veteran's Community Living Center Campus to serve the 71,000+ veterans in Shelby, Tipton and Fayette Counties. The Department of Veterans Affairs estimates that with the largest concentration of veterans in the State of TN, Shelby, Tipton and Fayette Counties require the construction of five (5) of these facilities in our area.

Emergency Preparedness Manual: [*available to FERC members on our website*]

Small patriotic “Show-Quilts” for the VA Medical Center hallways, clinics and waiting areas:

Jeanne Carnes, Mary Garcia and Diane Pfohl made four (4) small (22” x 43”) patriotic “Show-Quilts” for display at the VA Medical Center. The quilts were presented to Ronika Anderson, Chief, Voluntary Service and the new VAMC Medical Center Director, Dr. Diane Knight, at our FERC, March luncheon, 03/13/14.

George motioned to adjourn meeting and Liz seconded. Meeting adjourned at 11:43.